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Message Text

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22
ORIGIN MC-02

INFO OCT-01 EUR-12 ISO-00 DODE-00 EB-07 NRC-05 NSAE-00

USIA-06 TRSE-00 ERDA-05 CIAE-00 COME-00 ACDA-07 /045 R

DRAFTED BY PM/MC:CGBRYANT,JR.:,JR
APPROVED BY PM/MC:CGBRYANT
EUR/WE:MDURKEE OK (PHONE)
EUR/WE:GPFOURIER OK (PHONE)
PM/SAS:RWSMITH OK (PHONE)
---------- 087969
R 310106Z JUL 76
FM SECSTATE WASHDC
TO AMEMBASSY MADRID
INFO AMEMBASSY LISBON

C O N F I D E N T I A L STATE 190133

E.O. 11652: GDS-1

TAGS: MIL1, SP

SUBJECT: PROPOSED MANUFACTURING AGREEMENT
MC CASE GC-1577

REF: 10 FAM 750 APPENDIX A

1. U.S. FIRM SAGE INTERNATIONAL, LTD. SEEKING DEPT.
APPROVAL TO EXPORT TO SPAIN A PRELIMINARY PROPOSAL TO
MANUFACTURE "QELLER" ARMORED VEHICLES. SAGE INDICATES
THAT IT INTENDS TO JOIN EFFORTS WITH SPANISH FIRM
INCOBASA IN ATTEMPTING SALE OF VEHICLE(S) TO GOS AND, IF
SUCCESSFUL, SUBSEQUENT MANUFACTURE IN SPAIN.
2. TECHNICAL DATA SUBMITTED WITH PROPOSAL DEPICTS
VEHICLE AS FOUR WHEELED DRIVE ARMORED CAR ADAPTABLE TO
VARIOUS CONFIGURATION AND ARMAMENTS. PROPOSAL ENVISIONS
A TWO STAGE DEVELOPMENT OF VEHICLE. FIRST STAGE WOULD BE
A CIVIL DEFENSE /APC (10 MAN CREW) VEHICLE UTILIZING
OFF-THE-SHELF COMMERCIAL COMPONENTS, SECOND STAGE
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ANTICIPATES DEVELOPMENT OF AN ARMORED RECONNAISSANCE SCOUT

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VEHICLE (4 MAN CREW) INCORPORATING A 20MM, OR LARGER, WEAPON.
3. EMBASSY REQUESTED TO CONFIRM EXISTENCE OF SPANISH FIRM INCOBASA AND ITS INTEREST IN THE PROPOSAL. YOU ARE ALSO REQUESTED TO ADVISE AS TO LIKELIHOOD OF PURCHASE OF

SUCH VEHICLES BY GOS.

4. (FYI DEPT. INFORMED THAT TWO INDIVIDUALS ACTIVE IN SAGE INTERNATIONAL ALSO INVOLVED IN AN UNAUTHORIZED EXPORT OF TECHICAL DATA RELATING TO US MANUFACTURED ARMORED CAR AND DIVERSION OF SUCH AN ARMORED CAR TO PORTUGUESE FIRM BRAVIA DURING PERIOD FROM 1967 TO 1970. SUGGESTION HAS BEEN MADE TO DEPT THAT SUBMISSION OF PROPOSAL IS SUBTERFUGE DESIGNED TO LEGITIMIZE UNAUTHORIZED EXPORTATION. DRAWINGS SUBMITTED WITH PROPOSAL DO BEAR MARKED SIMILARITY, TO UNTUTORED EYE, TO THE COMMANDO ARMORED CAR MANUFACTURED BY CADILLAC GAGE CO. END FYI) KISSINGER

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Disposition Approved on Date:
Disposition Authority: CunninFX
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